

Message Text

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PAGE 01 STATE 139195

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DRAFTED BY COM/BIC/OIM/MRD:JJACOBSON

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R 272111Z JUN 74

FM SECSTATE WASHDC

TO AMEMBASSY CARACAS

UNCLAS STATE 139195

E.O.11652:NA

TAGS:BEXP,BFOL,VE

SUBJECT: TARGET INDUSTRY RESEARCH: PROCESS CONTROL

INSTRUMENTATION

REF: STATE A-8403, 1/5/73

1. WE RECEIVED SUBJECT STUDY APRIL 12, 1974.
REVIEW UNCOVERED SEVERAL PROBLEMS. POST REQUESTED
TO OBTAIN RESPONSES TO FOLLOWING QUESTIONS FROM
CONTRACTOR AND TRANSMIT TO COMMERCE BY JULY 16, 1974.

2. SUMMARY INDICATES U.S. IMPORT MARKET SHARE DECLINED
FROM 1970 TO 1972. PAGE 24 OF STUDY CONTRADICTS ANY
REASONS CONSIDERED FOR THE U.S. MARKET SHARE DECLINE.
TABLE 3 INDICATES U.S. MARKET SHARE WILL CONTINUE
TO DROP THROUGH 1978. GIVE REASONS FOR DECLINE.

3. TABLE 2A REQUIRES FURTHER EXPLANATION. IF POSSIBLE,
EXPLAIN INCREASE IN TOTAL IMPORTS FROM 1970 TO 1971,
(*)9283\$?6 - \$3:43- 3 8, 1972. DO THE SAME REASONS
APPLY TO IMPORTS FROM THE U.S.? IMPORTS FROM "OTHER
COUNTRIES" INCREASED OVER 50 PERCENT BETWEEN 1970 AND 1972.

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IF POSSIBLE, IDENTIFY COUNTRY OR COUNTRIES RESPONSIBLE FOR

THIS GROWTH.

END USER.

4. ALTHOUGH INDUSTRY AND SECTOR INFORMATION PROVIDED IN STUDY IS HELPFUL, DATA IS MOST INCOMPLETE UNLESS FURTHER DETAILS CAN BE OBTAINED ON PCI IN USE OF TO BE PURCHASED.

*94 3/-0)3, PAGE 36, PARAGRAPH 7 OF THE RESEARCH DOES NOT FULFILL SPECIFICATIONS 3/33/02(I). INFORMATION GIVEN FOR PC SYSTEM PROFILES (E.G., PAGE 45) SUGGESTS FURTHER NARRATIVE CAN BE DEVELOPED CONCERNING THE TYPES OF PROCESS CONTROL INSTRUMENTS IN HIGH DEMAND. THIS INFORMATION IS LAKING IN ALL SELECTED INDUSTRY SECTORS, AND MUST BE SUPPLIED.

5. COMMERCE EXPERTS BELIEVE MORE SPECIFIC DETAILS CAN BE OBTAINED ON THE NUMBER OF PROCESS CONTROL LOOPS PLANNED OR IN USE FOR EACH PROJECT OR PLANT AS REQUESTED PER 3.33.02(G) 3 AS WELL AS INFORMATION REQUESTED IN 3.33.02(A). NARRATIVE COVERING THE PETROCHEMICAL SECTOR IS PARTICULARLY DEFICIENT ON THESE POINTS.

6. COMMENTS IN STUDY ON THE BASIC METALS INDUSTRY DO NOT EXPLICITLY DISCUSS GOVERNMENT PLANS FOR THAT INDUSTRY. PLEASE CHECK 3.33.02(E) AND RESPOND ACCORDINGLY.

7. THE SUGAR AND CONFECTIONERY SECTOR MUST BE DEFINED ACCORDING TO SIZE. IF TOTAL SECTOR EMPLOYMENT IS NOT AVAILABLE, THEN RANGE IN SIZE OF FIRM'S AND OTHER MEANINGFUL DATA MUST BE SUPPLIED IN RESPONSE TO 3.33.02(A).

CONTRACTOR IS REQUESTED TO RETURN TO INTERVIEWEE IN ORDER TO OBTAIN DETAILED INFORMATION ON SPECIFIC TYPES OF EQUIPMENT USED BY SUGAR AND CONFECTIONERY INDUSTRY SECTOR. DUE TO THE SIMILARITY IN RPCESSING METHODS UTILIZED BY FIRMS IN THIS INDUSTRY, INFORMATION REQUIRED FOR RESPONSE TO 3.33.02(G) (H) AND (I) SHOULD NOT BE DIFFICULT TO OBTAIN.

THE SYSTEMS PROFILE FOR THE PETROLEUM INDUSTRY DOES NOT UNCLASSIFIED

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COVER 3.34.01 (A) (B) OR (D). RESPONSE TO ALL POINTS IS NECESSARY.

INFORMATION GIVEN ON THE FOLLD PROCESSING INDUSTRY, AS WELL AS THE LISTING OF THE PERTINENT PROCESS CONTROL INSTRUMENTS ON PAGE 45 OF THE STUDY, INDICATE THE NECESSARY COMPLETE RESPONSE TO 3.34.01 CAN BE OBTAINED. SISCO

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